THE AFRICA PROJECT FINANCE PROGRAM

Building Project Finance Experts for Africa







Action- Based Training in Infrastructure Project Finance and Public-Private Partnerships

Cohort 19 | January 12, 2027

MIUNDO MISINGI HUB

Centre for Excellence in Infrastructure Financing and Development

www.miundomisingihub.com







About the Africa Project Finance Program

On average, less than 35 PPP projects in Africa reach financial close every year, against a growing infrastructure financing gap. It is very clear that the current approach adopted by many countries will never address the financing challenge.

The Africa Project Finance Program is Miundo Misingi's flagship response to this challenge. It is a structured, PPP transaction oriented and immersive three-month training program that blends live virtual instruction, case-based learning, site visit to an ongoing PPP project and real-world project exposure through the action learning Labs.

Since its launch in 2021, the program has welcomed over 600 mid to senior professionals from ministries, regulators, investment firms, advisory practices and project implementation units. Participants represent a wide range of countries and sectors. Our goal is to build a strong African-led community of infrastructure finance professionals capable of shaping sustainable, impactful development projects.

Why the Africa Project Finance Program?

Join from anywhere
Interactive live virtual sessions make it accessible across Africa.

Learn from experience
Trainers and guest speakers work on real projects across the continent.

Build your network
Connect with fellow professionals, advisors, public officials and financiers.

Hands-on learning
Real-world case studies, role plays and a final capstone project.

Designed for working professionals
Classes held after working hours.

Live infrastructure site visit
Gain direct exposure to a PPP project in Kenya.

Program Snapshot

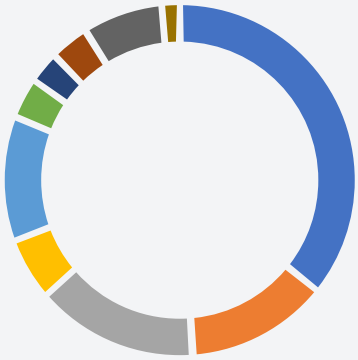
18	600+	23	10+
Cohorts delivered	graduates	Countries	Training Faculty Members

Who should apply?

- Project Managers
- Engineers
- Lawyers
- Accountants
- Environmental Experts
- Procurement Experts
- Project Finance Professionals
- Bankers
- Logistics Experts
- Architects
- Quantity Surveyors
- Economists

Who has been applying since the launch of the program

- Lawyers
- Project Managers
- Engineers
- Accountants
- Government Officials
- Environmental Experts
- Quantity Surveyors
- Project Finance Experts
- PPP Experts
- Architects



Delivery methodology

The Program adopts the following blended, practical and Africa contextualized delivery methodologies including:

Live Trainer Sessions
Two-hour interactive classes held twice weekly.

Guest Expert Lectures
Practical insights from senior practitioners across Africa and beyond.

African Case Studies
Deep dives into real PPP and infrastructure finance projects.

Simulation & Role Play
Hands-on project negotiation scenarios.

Action Learning Project
Design a real project with guided faculty mentorship.

Site Visit in Kenya
Engage directly with project sponsors and implementing teams.

Continuous Learning
Monthly alumni briefings on emerging infrastructure topics.

Structure

Three months training sessions delivered every Tuesday and Thursday from 1600 to 1800 hours, East Africa Time.

Training Dates

Cohort 19:
January 12, 2027 | Duration: 3 months

Contact us for the dates for the subsequent Cohorts.

Training Curriculum

Month 1, Module 1

Introduction to the fundamentals of infrastructure projects

Since the training brings together learners from different professional backgrounds, the objective of this Module is to provide a strong foundation on infrastructure projects, allowing participants to learn about the conceptualization of projects, procurement options, accounting and reporting for infrastructure projects.

- **Unit 1:** Introduction to infrastructure needs and projects
- **Unit 2:** Introduction to the procurement options for public infrastructure projects; public procurement and PPP model
- **Unit 3:** Analysis of Engineering Procurement and Construction (EPC) contracts; Contract, scope, programme of works, invoicing schedules, pricing schedules, monthly closing procedures
- **Unit 4:** Introduction to infrastructure project accounting and reporting; Analysis of related International Financial Reporting Standards (IFRSs)
- **Unit 5:** Infrastructure project revenue, cost and cashflow structuring, management and reporting

- **Case study:** Introduction to an EPC project in Kenya; Review of project structure, revenue, cost and cashflow planning, key risks and reasons for failures.
- **Guest Expert Session:** Lessons learnt from advising on and managing PPP projects in Africa.

Month 2, Module 2

Infrastructure project finance (6 sessions)

Building on lessons learnt from Module 1, the second module focuses on the financing of infrastructure projects, with a bias on the project finance model. Using case studies, the learners will be taken through the quantitative and qualitative analysis of projects, highlighting how the project financing model can be used to effectively finance public infrastructure projects through the PPP model.

- **Unit 1:** Introduction to infrastructure project finance
- **Unit 2:** Quantitative analysis in project finance; Debt sizing and structuring in project finance
- **Unit 3:** Qualitative risk analysis and management in project finance
- **Unit 4:** Security package, negotiation and legal considerations in project finance
- **Unit 5:** Emerging financing solutions for infrastructure projects; Focus on Africa

- **Case study:** Structuring a financing package for an infrastructure PPP project
  Visit to an infrastructure project

Month 3, Module 3

Structuring, financing and management of PPPs (10 sessions)

Module 3 takes a deep dive into PPPs, looking at the entire PPP cycle from project identification, feasibility studies, structuring of PPP contract and tender package, tendering and award, contract management (construction, operation and hand back).

- **Unit 1:** Introduction to PPPs: How do PPPs work, the interrelationships, roles and responsibilities of the different parties involved.
- **Unit 2:** Managing the PPP project cycle; Project identification and screening as a PPP
- **Unit 3:** Designing, planning and execution of feasibility studies
- **Unit 4:** Structuring and drafting of the tender package
- **Unit 5:** Tendering and award of the contract
- **Unit 6:** Managing the PPP contract after financial close
- **Unit 7:** Managing the project hand over

- **Case study:** The journey of the development of a road project in East Africa through the PPP model; From infrastructure need to a quality road.
- **Guest Expert Session:** Lessons learnt from advising on and managing PPP projects in Africa.

Applied Learning Labs

Site Visit - 1 Day

The program includes a site visit to an ongoing infrastructure project in Kenya, providing participants with a unique opportunity to engage directly with government officials and representatives of the implementing private partner. This immersive experience offers first-hand insight into the practical realities of project implementation, including stakeholder coordination, risk management, and on-the-ground challenges. By bridging theory with real-world exposure, the visit deepens participants' understanding of how PPP projects are executed and the complexities involved in delivering them successfully.

PPP Deal Modelling Lab - 4 sessions

The PPP Deal Modelling Lab is a hands-on, immersive experience where participants work with faculty to develop a PPP financial model from scratch based on a selected PPP project. Step by step, participants will build and structure the model—covering key assumptions, revenues, costs, financing, and risk allocation—while also integrating cost-benefit analysis and value for money assessment to ensure projects are not only financially viable but economically justified. Beyond building the model, the Lab focuses on interpretation and real-world application. Participants will learn how to analyze outputs such as IRRs, DSCRs, and sensitivities, and use these insights to inform decision-making and strengthen their position in negotiations with investors, lenders, and public sector stakeholders. By the end, participants will be equipped to develop bankable models and use them as practical tools to structure and negotiate PPP deals effectively.

PPP Transaction Management & Bid Preparation Lab - 4 sessions

The PPP Transaction Management & Bid Preparation Lab is a hands-on, end-to-end simulation of the PPP transaction, bringing together public and private sector perspectives. Using a selected project, participants will work through key stages—from project preparation and procurement design to tender management, bid evaluation, and contract award—while building practical skills in managing transparent processes and preparing competitive, compliant bids.

The Lab focuses on execution and strategy, equipping participants to manage advisors, navigate stakeholder dynamics, and address transaction risks. Private sector participants will refine bid strategy and documentation, while public sector participants strengthen their ability to run efficient, credible processes. By the end, participants gain a clear, practical understanding of both sides of the transaction and how to drive successful PPP outcomes.

Optional: Certified Public-Private Partnership Professional (CP3P) examination - 4 sessions

Participants will have a unique opportunity to attend Certified Public-Private Partnerships Professional (CP3P) Foundation Level Exam Readiness Sessions, designed to prepare them for the Foundation level certification offered by APMG International in PPPs. The program includes specialized training, access to a dedicated learning platform, and mock exams to ensure participants are fully prepared. The certification exam can be taken at the end of the course, with only the exam registration fees applicable. This initiative provides a valuable chance for participants to enhance their professional credentials with an internationally respected qualification.

Training Fees

The training fees are discounted for early and group registration as indicated below:

Number of Participants	Early Payment Discount	Group Booking Discount	Kenyan Participants	Foreign Participants
1 participant	5%	0%	120,000	1,250
2 - 5 participants	5%	5%	108,000	1,125
6 - 10 participants	5%	10%	102,000	1,063
More than 10 participants	5%	15%	96,000	1,000

The fees can be paid in two instalments; 60% on registration and the balance at the beginning of the second month of training.

Registration

1. Complete the online application form
2. Submit your CV and supporting documents
3. Await selection confirmation and payment instructions

Registration requirements:
A Bachelors degree (Proven experience in the infrastructure sector can be considered in the absence of a degree).

Achieve Globally Recognized Certification

Participants will have a unique opportunity to attend **Certified Public-Private Partnerships Professional (CP3P) Foundation Level Exam Readiness Sessions,** designed to prepare them for the Foundation level certification offered by **APMG International**. The program includes **specialized training**, access to a dedicated **learning platform**, and **mock exams** to ensure participants are fully prepared.

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Your community; The Africa Project Finance Program Alumni Association

AFRICA PROJECT FINANCE PROGRAM
ALUMNI ASSOCIATION

Graduates join a vibrant alumni network spanning 16 countries. The Alumni Association offers:

- Periodic expert briefings
- Peer-to-peer learning
- Professional networking
- Access to job opportunities and secondments

About Miundo Misingi Hub

Miundo Misingi Hub is a Nairobi-based centre of excellence in infrastructure finance and development. We provide:

- Transaction advisory services
- PPP structuring and reform support
- Policy research and innovation labs
- Capacity building and training

Our clients include ministries, regulators, investors and development partners across Africa. As a trusted intermediary between public and private actors, we unlock infrastructure delivery - ensuring that African-led projects are bankable, sustainable and transformative.

We embed environmental and social stewardship in every stage of the project cycle - from structuring to handover.

Where some of our past trainees work

Kenya, Uganda, Tanzania, Ethiopia, Rwanda, Nigeria, Zambia, Zimbabwe, Somalia, United Kingdom, United States of America, Peru, Ghana, Netherlands, South Africa, Botswana, Namibia, Saint Lucia, Senegal, Cameroon

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